

GLOBAL TRADE. CLEAR TERMS.

DP Sales BV is an independent Belgian trade company established in 1999. We connect product sourcing, commercial structuring and execution coordination for professional buyers and suppliers.

01 **Agro commodities**

Grains, sugar, rice, edible oils and feed ingredients. A particular commercial focus on Cameroon and CEMAC.

02 **Fine wines and Champagne**

Precise buying lists, vintage and format requirements, packaging detail and order consolidation for international professional buyers.

03 **FMCG and spirits**

Demand-led sourcing of spirits, beers, soft drinks and selected consumer goods, with product and market requirements agreed per offer.

FROM REQUIREMENT TO EXECUTION

A CLEAR COMMERCIAL PROCESS

01 **Define the requirement**

Agree the exact product, quality, volume, destination and timing.

02 **Assess the supply**

Review product suitability, origin, availability and supplier information.

03 **Structure the transaction**

Set the pricing basis, Incoterm, payment arrangements, documentation and responsibilities.

04 **Coordinate execution**

Arrange the agreed consolidation, collection or shipping with the relevant counterparties.

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